



Specialty Medical Equipment, LLC

Specialty Medical Equipment customers save 25-45% on their durable medical equipment cost and have access to value added services including wound consultation, 24-hour customer service and availability of delivery within 4 hours.

Specialty Medical Equipment rents and sells therapy support surfaces, bariatric equipment, air-fluidized beds, wound vacuum therapy, CPM machines, DVT machines and low beds. Your bariatric professionals, nurses, material managers, therapists and patients can call on Specialty Medical Equipment to provide all your durable medical equipment needs. We provide an account manager to help control your inventory and monthly rental usage. Our wound care team can help your facility improve patient outcomes and caregiver safety. Specialty Medical Equipment is a vertically integrated company. Everything is done in-house including research and development. As a result, our competitive edge is our ability to provide any hospital or acute care facility all our products as a one-stop shop resulting in savings of 25%-45% on durable medical equipment cost. We pass along savings to ALL our customers.

Specialty Medical Equipment provides expert consultation to help improve asset productivity, operational efficiency and patient outcomes. In addition, Specialty Medical Equipment offers a comprehensive asset management program and on-demand medical equipment rentals. Our commitment to providing a wide range of proprietary products will significantly improve your clinical outcomes and reduce your patient care cost.

Why should you choose SME?

- **24-hour** service and support.
- **Four hour delivery, guaranteed** by utilizing "rolling warehouses" with satellite tracking and wireless order processing.
- **Certified wound care nurses** provide complimentary wound consultations, equipment placements, CEU programs, and other wound care related support.
- **Dedicated account managers** provide one point of contact for equipment consultations, billing issues, usage reports, training and more for your facilities.
- **Hospital grade equipment** at DME pricing.
- Use of multiple vendors allows us the **freedom to choose only the best products available** in each equipment category.
- **Source of information** for new product launches, industry seminars and training programs.
- Our management team has over **40 years of combined healthcare industry experience** operating successful nursing home, long-term care and assisted living facilities.

Our mission is to provide our customers with innovative wound care products and services that help deliver faster clinical healing. We are absolutely committed to exceeding the level of care that our patients and customers expect. In an industry struggling to balance quality care with the realities of cost constraints, our vision is that we can provide state-of-the-art products and high quality services that exceed our customers' expectations.

Specialty Medical Equipment was co-founded by Jeffrey A. Goldshine, and Douglas B. Noble in 2001. The principals have over 50 years of healthcare experience focused on development, management and operations. Most recently, the partners were principle shareholders of Commonwealth Communities, a Massachusetts-based industry recognized leading healthcare operator of chronic hospitals, skilled nursing facilities and assisted living residences. On February 28, 2006, Kindred Healthcare, a national public healthcare organization, acquired Commonwealth Communities.

Healthcare Rental Solutions